

# HOTELS & SPA

**SALTER**  
The essence of fitness





## HOW CAN WE HELP YOU?

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We are not specialists managing hotels, but we are specialists in fitness facilities at hotels and spas.

If you'd like a gym in your hotel or need to renew your fitness equipment, we can study the project that suits your needs best so your clients can enjoy your facilities to the fullest.

Many years of experience have allowed us to offer

professionalism and service to many national and international clients.

We want to keep doing it.  
We are waiting for you!

SALTER

GYMS AND FACILITIES DIVISION

93 372 03 00

[sport@salter.es](mailto:sport@salter.es)









- Eco-friendly factory located in Tarragona.
- Since 1946 manufacturing fitness equipment.
- More than 15,000 m2 of facilities.

## TECHNOLOGY

APPLIED TO THE PRODUCT

We are the **FIRST NATIONAL MANUFACTURER** with a huge experience in the fitness sector.

Our own factory allows us an exhaustive quality control in all processes and a great capacity to respond to market demands. Our premises are:



Design and  
manufacture with the  
highest quality materials



Offer a full  
service to our  
customers

Constantly working to comply with these values, SALTER has established itself as a **reference brand in the sector.**





We work to contribute all our experience to each project with the aim of offering the option that best suits the needs of every single client.

We have a great human team with the greatest experience in equipping both public and private facilities.

We also have a specialized division in gyms for resorts, hotels, and spas to offer the best service to all our national and international clients.

Our commercial team will study your project, without any commitment, to respond to your needs and availability of space and budget.

**GLOBAL  
SERVICE**

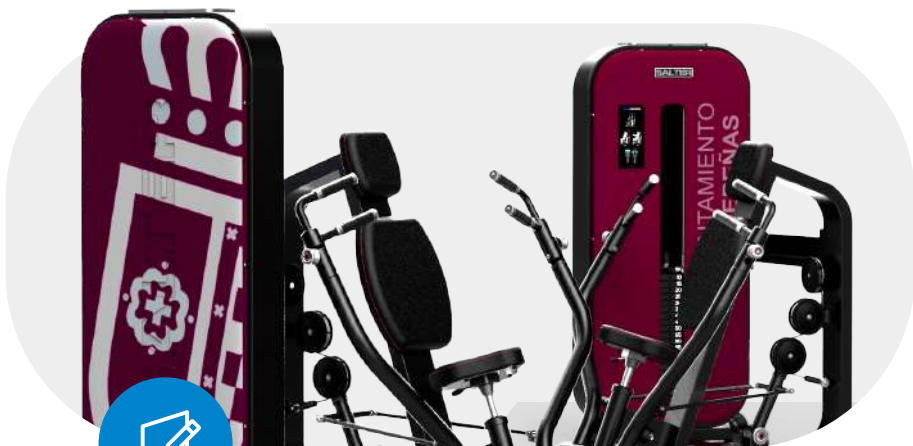




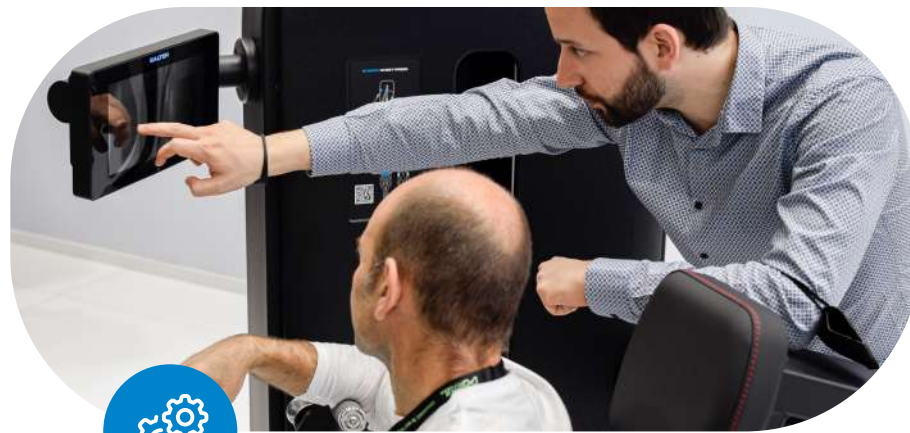
Personalized attention



Tailor made projects



Product customization



Technical advice



Leasing available



Training



Preventive and corrective maintenance



Technical assistance in 48h.



# PRODUCT CUSTOMIZATION



We know how important the brand image is for our clients. For this reason, we offer exclusive details that allow each project to **have its own identity**.

Proof of this is the customization of the tapestry of the machines with the name or logo of your brand, the color of the upholstery or the customization of the fairings of the ESSENCE machines.

- Examples of ESSENCE line customization.



# TAILOR MADE PROJECTS

WE ADAPT TO YOUR NEEDS



We adapt to your:

- **image**
- **budget**
- **space**
- **type of user**

We offer:

- **advice**
- **quality**
- **experience**
- **design**
- **security**
- **versatility**

Because not all resorts and hotels are the same, our team works to provide the solution that best suits the needs of each facility.







SALTER.ES

### Customer area/ User Registration

Access to download documents  
and online technical service.

e-mail

password

## AFTER SALE

After-sales service is key to supporting our clients' activity and at SALTER we work to offer you the best.



- > Direct technical assistance service through our own technical service team (T.A.S.)
- > Access to online technical service.
- > Supply of original spare parts.
- > Preventive and corrective maintenance.
- > Technical training for our clients.
- > Urgent supply of spare parts worldwide.
- > Daily monitoring of attendance reports.





# OUR PRODUCTS

## Last trends

The evolution in the field of physical activity, the changing users' needs, and the growing awareness of the benefits of practicing sports, force companies like SALTER to adapt to a market in constant evolution and continue offering all its customers the latest trends.

## Big solutions for small spaces

We have multifunctional machines that, in a very small space, allow us to adapt the intensity and type of training to the specific needs of the user.

## Safe and easy to use

Our lines of equipment, both Cardio and Fitness, are characterized by their simple and intuitive operation.

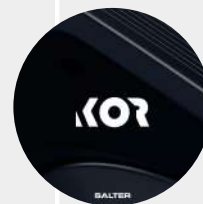
The devices allow to be used in a fast, simple and safe way, getting the maximum performance.

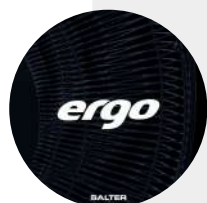
## The broad range

of fitness, cardio, and rehabilitation machinery for professional use and home training.

We have specific product lines for installations in hotels, gyms and SPAs.









We adapt to  
your space  
and budget.

1



40-60 m<sup>2</sup>

2



60-80 m<sup>2</sup>

3



80-100 m<sup>2</sup>

# OUR CLIENTS

OUR GREATEST GUARANTEE

**RIU**  
HOTELS & RESORTS

**HIPOTELS**  
Hotels & Resorts

**HUSA**  
HOTELES

  
THE RITZ-CARLTON®

 **DERBY**  
HOTELS  
COLLECTION

 **Princess**  
HOTELS & RESORTS

 **H10**  
HOTELS

 **Marriott**  
HOTELS · RESORTS · SUITES

 **HGI** **HOTEL GARBI**  
IBIZA  
SPA \*\*\*\*

 **Prestige**  
HOTELS

**Golden**  
Hotels & Experiences

 **PARADORES**  
Hoteles & Restaurantes 1928

PRINCESS · IBIS · MARRIOTT · RITZ · PRESTIGE · PARADORES · RIU · SOL · ACEVI · DERBY · BE LIVE · GOLDEN HOTELES · GARBI HOTELES · POSEIDON · HG · PALMIRA HOTELS · INVISA · IBEROSTAR · HOTEL BARCELONA PRINCESS · HOTEL BOTANICO · RIU HOTELS · DERBY HOTELS · CADENA MAR, S.L. · PORT AVENTURA ENTERTAINMENT, S.A. · H-10 HOTELS · PARADORES DE TURISMO DE ESPAÑA, S.A. · HOTEL RITZ · ABBA HOTELS · INVISA HOTELS · SIRENIS HOTEL SIESTA · PULLMAN BARCELONA SKIPPER · REGINA TARRACO · ABBA CASTILLA PLAZA · ABBA CENTRUM ALICANTE · ABBA FON-SECA · ABBA GARDEN · ABBA PLAYA GIJON, S.A. · ABBA TRIANA SEVILLA · AC HOTEL ALMERIA, S.L. · ACTA HOTELS · ACTEON SIGLO XXI · ALCOR HOTELS, S.L. · APARTAMENTOS JARDIN DEL ATLANTICO · APARTAMENTOS ROSA DEL MAR · BALNEARIO DE FORTUNA · BALNEARIO TERMAS PALLARES, S.A. · BALNEARIO Y GRAN HOTEL DE PUENTE VIESGO · BARCELO ARRENDAMIENTOS HOTELEROS, S.L. · BARCELONA RESORT, S.L. · BCN-MONTJUIC AH · BELCONTE-98, S.L. · BONANOVA SQUASH GARDEN · CH GESTION, S.L. · CALIFORNIA GARDEN, S.A. · CAMPING L'AMETLLA VILLAGE PLATJA, S.L. · CAPRICI VERD · CASINO GRAN MADRID · CIUDAD DE VACACIONES · CLUB MED · CLUB MED DA BALAIÀ · CLUB TENIS S'ALGAR · CLUB TRENDORADO · COMPLEJO HOSTELERO OLYMPIA, S.L. · CORIOLA HOTELS, S.L. · CROWN RESORTS MANAGEMENT, S.L. · CUARTA CORPORACION INMOBILIARIA, SAU · DOÑA CARLOTA · DRACHOTELS, S.L.U. · ELBA MOTRIL BEACH & BUSINESS HOTEL · EUROSTARS TARRACO, S.L.U. · EXPLOTACIONES TURISTICAS PLAYA JARDIN, SL · EXPLOTACIONES TURISTIQUES CYPSELA, S.A. · FEBATCA, S.A. · FRAMOTEL, S.A. · FUBARAY, S.L. · GAROA CALA, S.A. · GEACH, 3H, S.L. · GERARD CORPORATION, S.A.U. · GESTORA ADMINISTRADORA DE HOTEL · HOTEL ABBA PLAYA GIJON · HOTEL AGIR · HOTEL ALTORA · HOTEL AMAIKA · HOTEL AMBA · HOTEL AMERICA · HOTEL ANABEL, S.A. · HOTEL APARTAMENTOS LA DORADA · HOTEL ASTORIA · HOTEL ATLANTIS PALACE · HOTEL AUGUSTA CLUB · HOTEL BARCELO MONTSERRAT · HOTEL BARCELONA GOLF, S.A. · HOTEL BARTOS · HOTEL BELLVEDE · HOTEL BELROY · HOTEL BORRELL, S.L. · HOTEL CALA SANT VICENTE · HOTEL CANADA, S.L. · HOTEL CANDIDO · HOTEL CAPRICI · HOTEL CARIBE RESORT, S.L. · HOTEL CASTILLO DE AYUD · HOTEL CATALONIA · BARCELONA PLAZA · HOTEL CERVOL · HOTEL CLARIS · HOTEL CLASS VALLS · HOTEL COSMOS · HOTEL CROWNE PLAZA · HOTEL CROWNE PLAZA · HOTEL CROWNE PLAZA MADRID AIRPORT · HOTEL DAINA · HOTEL DON IÑIGO DE ARAGON · HOTEL DORADA PALACE · HOTEL ELBA PALACE GOLF · HOTEL EMPERADOR · HOTEL FIRA PALACE · HOTEL FUERTEVENTURA PRINCESS · HOTEL GOLDEN PORT SALOU & SPA · HOTEL GRAN GARBI · HOTEL GRAN MARINA · HOTEL GRANADOS 83 · HOTEL H10 SALAURIS PALACE · HOTEL HELGA MASTHOFF · HOTEL HESPERIA PARK CENTRAL · HOTEL HESPERIA PARQUE CENTRAL · HOTEL HESPERIA PLAYA DORADA · HOTEL HESPERIA SABINAL · HOTEL HIPOCAMPO PLAYA · HOTEL HOLIDAY INN · HOTEL HOLIDAY INN · HOTEL HUSA MAS CAMARENA · HOTEL IBIS · HOTEL ILLOT SUITES & SPA · HOTEL INTERNACIONAL OASIS · HOTEL JAIME I · HOTEL JANDIA & PRINCESS · HOTEL JARDIN TROPICAL · HOTEL LA COSTA · HOTEL LA PALMA & PRINCESS · HOTEL LAS CIGÜEÑAS, S.L. · HOTEL LIABENY · HOTEL MAESTRE ESCUELA, S.L. · HOTEL MAGIC ANDORRA · HOTEL MAJESTIC · HOTEL MAS SOLA · HOTEL MELIA SITGES · HOTEL MERCURE · HOTEL MERCURY · HOTEL N H MINDORO · HOTEL NATURE PALACE · HOTEL NAUTIC PARK · HOTEL NORDI · HOTEL OASIS DE LANZAROTE, S.L. · HOTEL OS DE CIVIS · HOTEL OSIRIS · HOTEL PALAU DE LA MAR · HOTEL PALM BEACH · HOTEL PALMIRA CORMORAN · HOTEL PALMIRA PEGUERA · HOTEL PARK DEL VALLES · HOTEL PARK PLAZA SUITE · HOTEL PLAÇA PARIS SPA · HOTEL PLAYA ESPERANZA, S.A. · HOTEL PLAYA ESPERANZA, S.L. · HOTEL PLAZA · HOTEL PORTO FINO · HOTEL PRINCESA SOFIA · HOTEL PRINCESA YAIZA · HOTEL REVERON PLAZA · HOTEL REY SANCHO RAMIREZ · HOTEL RIU PALACE MADEIRA · HOTEL SALOU PRINCESS · HOTEL SANDY BEACH · HOTEL SANDY BEACH · HOTEL SANT JORDI · HOTEL SEMIRAMIS · HOTEL SUITE · HOTEL SUNRIVER CLUB · HOTEL TEGUISE PLAYA · HOTEL TORREHOGAR · HOTEL TURQUESA PLAYA · HOTEL URBAN · HOTEL VECINDARIO AEROPUERTO, S.A. · HOTEL VILLAREAL · HOTEL XAUEN · HOTELERA MARINA BCN, S.L. · HOTELERA SANT JUST, S.A. · HOTELES ALBUFERA · HOTELES BAYREN · HOTELES FERRER, S.A. · HOTELES GUADIANA S.L. · HOTELES HESPERIA · HOTELES REVERON, S.A. · HOTELES RUSTIPLAYA, S.L. · HOTELES TRINIDAD, S.A. · HOTELS CLASS XXI, S.L. · HOTETUR CLUB, S.L. · INDUSTRIAS HOTELERAS SENDRA, S.A. · INVERSIONES INMOB. TEGUISE RESORT, S.L. · INVERSIONES SANTORINI · INVISA HOTELS CLUB CALA VERDE · ISLA CRISTINA PALACE · LA CASA DEL ABAD DE AMPUDIA, S.L. · LA PALMA RESORT, S.L. · LOPEZATALAYA VIDAL, MARC · MANAGEMENT TOURISM MEDITERRANIA HOTELS · MAR TAINO, S.A. · MARE NOSTRUM RESORT, S.L. · MAYAN URBAN SPA, S.L. · MELIA CENTRO DEPORTIVO, S.L. · NH HOTELES ESPAÑA, S.L. · MESTRE FERRE EDIFICIOS EN RENTA, S.A. · MIRADOR TURQUESA SUITE ... · HOTEL · MOLSAN INMOBILIARIA 2000, S.L. · MONTARA, S.L. · MOOREA, S.L. · NEXPROM, S.A. · HOTEL DON MARCO ONABRAVA, S.A. · PALMIRA HOTELS · PARQUE BILBAO, S.A. · PIERRE ET VACANCES · PISCINAS SAN ANTONIO, S.L. · PRINZ HOTELES, S.A. · PROMOTAFE, S.L. · PUERTA NOBLE, S.A. · PUERTO CALMA MARKETING, S.L. · REMA, S.L. · RESIDENCIAL AQUEDUCTE · RESIDENCIAL SITGES PARK · RODHA 5000, S.L. · ROYAL TARRACO · RQC S.L. · SANOIMELS, S.L. · SASECTUR, S.A. · SOL MELIA, S.A. · SPA THERAPY FERGUS PLAÇA PARIS · SPORTING FITNESS · STELGROC, S.A. · SUITE TAURITO, S.A. · SUMASA · SUNNY HILL DEVELOPMENT S.A.U. · T.C. EURO VILLAGE, S.A. · TARRACO 90, S.L. · TORABEL 1990, S.L. · TRIP AZAFATA, S.A. · TUREYMAR, S.A. · TUROHOTEL · USPA HOTEL VENTURES I, S.A. · VALENTIN CUSCO · VILA CLARA ART HOTEL, S.L. · VINCCI FRONTAURA ·









WE HELP YOU TO  
OFFER THE BEST  
TO YOUR  
CUSTOMERS








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The essence of fitness

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